

ACS Industries, Inc.
Raw Material Surcharge Policy
Monthly Surcharge Calculations
For Orders Shipped: May 01 - 31, 2013



Alloy	Ni -Nickel	Cr -Chrome	Fe - Iron	Moly	Ti - Titanium	Cu - Copper	Al - Aluminum	Surcharge Sub Total	6% Scrap Factor	Energy Surcharge	Total Raw Material Surcharge / Lb.
Base Price/Lb.	\$ 2.000	\$ 0.350	\$ 0.064	\$ 3.000	\$ 8.500	\$ 0.750	\$ 0.650				
Current Price/Lb.	\$ 7.316	\$ 1.028	\$ 0.181	\$ 10.920	\$ 10.250	\$ 3.467	\$ 0.868				
Surcharge Applied	\$ 5.316	\$ 0.678	\$ 0.118	\$ 7.920	\$ 1.750	\$ 2.717	\$ 0.218				
304L	% / Lb.	9.25%	19.00%	68.60%	0.00%	0.00%	0.00%				
	\$ / Lb.	\$ 0.492	\$ 0.129	\$ 0.081	\$ -	\$ -	\$ -	\$ 0.701	\$ 0.042	\$ 0.039	\$ 0.783
309 SS	% / Lb.	13.50%	23.00%	60.20%	0.00%	0.00%	0.00%				
	\$ / Lb.	\$ 0.718	\$ 0.156	\$ 0.071	\$ -	\$ -	\$ -	\$ 0.945	\$ 0.057	\$ 0.039	\$ 1.040
310 SS	% / Lb.	20.50%	25.00%	50.70%	0.00%	0.00%	0.00%				
	\$ / Lb.	\$ 1.090	\$ 0.170	\$ 0.060	\$ -	\$ -	\$ -	\$ 1.319	\$ 0.079	\$ 0.039	\$ 1.437
316 SS	% / Lb.	12.00%	17.00%	65.40%	2.50%	0.00%	0.00%				
	\$ / Lb.	\$ 0.638	\$ 0.115	\$ 0.077	\$ 0.198	\$ -	\$ -	\$ 1.028	\$ 0.062	\$ 0.039	\$ 1.129
316 Ti	% / Lb.	12.00%	17.00%	65.40%	2.50%	0.70%	0.00%				
	\$ / Lb.	\$ 0.638	\$ 0.115	\$ 0.077	\$ 0.198	\$ 0.012	\$ -	\$ 1.041	\$ 0.062	\$ 0.039	\$ 1.142
321 SS	% / Lb.	10.50%	18.00%	67.80%	0.00%	0.00%	0.00%				
	\$ / Lb.	\$ 0.558	\$ 0.122	\$ 0.080	\$ -	\$ -	\$ -	\$ 0.760	\$ 0.046	\$ 0.039	\$ 0.845
430 SS	% / Lb.	0.00%	17.00%	80.80%	0.00%	0.00%	0.00%				
	\$ / Lb.	\$ -	\$ 0.115	\$ 0.095	\$ -	\$ -	\$ -	\$ 0.211	\$ 0.013	\$ 0.039	\$ 0.262
A286	% / Lb.	25.50%	14.75%	53.50%	1.38%	0.00%	0.00%				
	\$ / Lb.	\$ 1.356	\$ 0.100	\$ 0.063	\$ 0.109	\$ -	\$ -	\$ 1.628	\$ 0.098	\$ 0.039	\$ 1.765
Al	% / Lb.	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%				
	\$ / Lb.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.218	\$ 0.218	\$ 0.013	\$ 0.039	\$ 0.270
Carp 20	% / Lb.	35.00%	20.00%	34.85%	2.50%	0.00%	3.50%				
	\$ / Lb.	\$ 1.861	\$ 0.136	\$ 0.041	\$ 0.198	\$ -	\$ 0.095	\$ 2.330	\$ 0.140	\$ 0.039	\$ 2.509
Cu	% / Lb.	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%				
	\$ / Lb.	\$ -	\$ -	\$ -	\$ -	\$ 2.717	\$ -	\$ 2.717	\$ 0.163	\$ 0.039	\$ 2.918
Inc 600	% / Lb.	72.00%	15.50%	9.60%	0.00%	0.00%	0.00%				
	\$ / Lb.	\$ 3.828	\$ 0.105	\$ 0.011	\$ -	\$ -	\$ -	\$ 3.944	\$ 0.237	\$ 0.039	\$ 4.220
Inc 601	% / Lb.	60.50%	23.00%	11.90%	0.00%	0.25%	0.00%				
	\$ / Lb.	\$ 3.216	\$ 0.156	\$ 0.014	\$ -	\$ 0.007	\$ -	\$ 3.393	\$ 0.204	\$ 0.039	\$ 3.636
Monel 400	% / Lb.	66.00%	0.00%	2.50%	0.00%	0.00%	31.00%				
	\$ / Lb.	\$ 3.509	\$ -	\$ 0.003	\$ -	\$ 0.842	\$ -	\$ 4.354	\$ 0.261	\$ 0.039	\$ 4.654
Ni200	% / Lb.	99.50%	0.00%	0.25%	0.00%	0.00%	0.05%				
	\$ / Lb.	\$ 5.290	\$ -	\$ 0.000	\$ -	\$ 0.001	\$ -	\$ 5.291	\$ 0.317	\$ 0.039	\$ 5.648
Phos. Bronze	% / Lb.	0.00%	0.00%	0.00%	0.00%	95.00%	0.00%				
	\$ / Lb.	\$ -	\$ -	\$ -	\$ -	\$ 2.581	\$ -	\$ 2.581	\$ 0.155	\$ 0.039	\$ 2.775
SnCu	% / Lb.	0.00%	0.00%	0.00%	0.00%	98.00%	0.00%				
	\$ / Lb.	\$ -	\$ -	\$ -	\$ -	\$ 2.662	\$ -	\$ 2.662	\$ 0.160	\$ 0.039	\$ 2.861

Surcharge Policy Notes & Citations:

1. Base Price / Lb. is an approximation of a commodity's price on metal exchanges in the Policy's base year, 2003. This is the price ACS factors into product costing and quotations.
2. Current Price / Lb. is the material's trailing two-month's (i.e. November calculations use September's closing spot averages) on metal exchanges. The Base Price / Lb. is subtracted from this number to calculate the surcharge component applied to indiv
3. ACS factors 6% total scrap on raw material - 3% for wire processing and 3% for finished goods fabrication.
4. Total Surcharge / Lb. equals the Surcharge Sub Total plus the Scrap Factor and is the value applied to individual part weights.
5. For the trailing two months' London Metal Exchange averages used for Nickel, Chrome, Iron and Moly, please visit:
http://www.aksteel.com/markets_products/stainless_surcharges.asp
6. For the trailing two months' New York Mercantile Exchange averages used for Copper, please visit:
http://www.nymex.com/cop_fut_histspot.aspx
7. For the trailing two months' New York Mercantile Exchange averages used for Aluminum please visit:
http://www.nymex.com/alu_fut_histspot.aspx